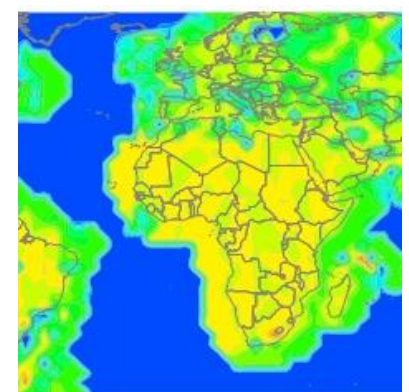
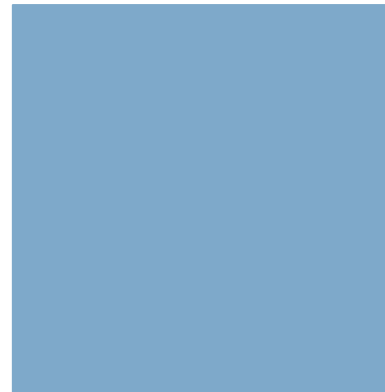
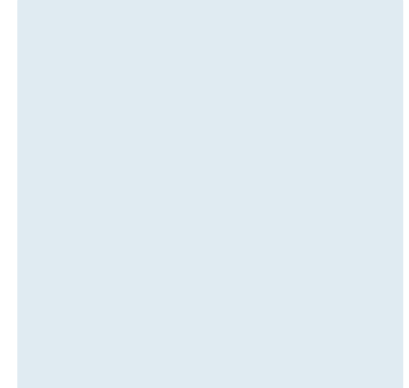
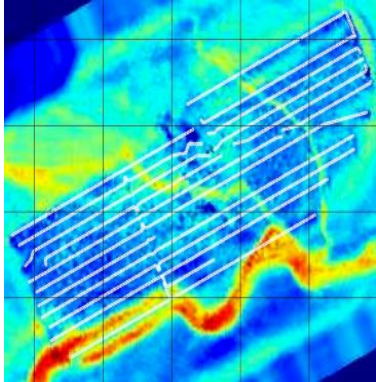


Prioritizing Drilling Data in a Price Downturn



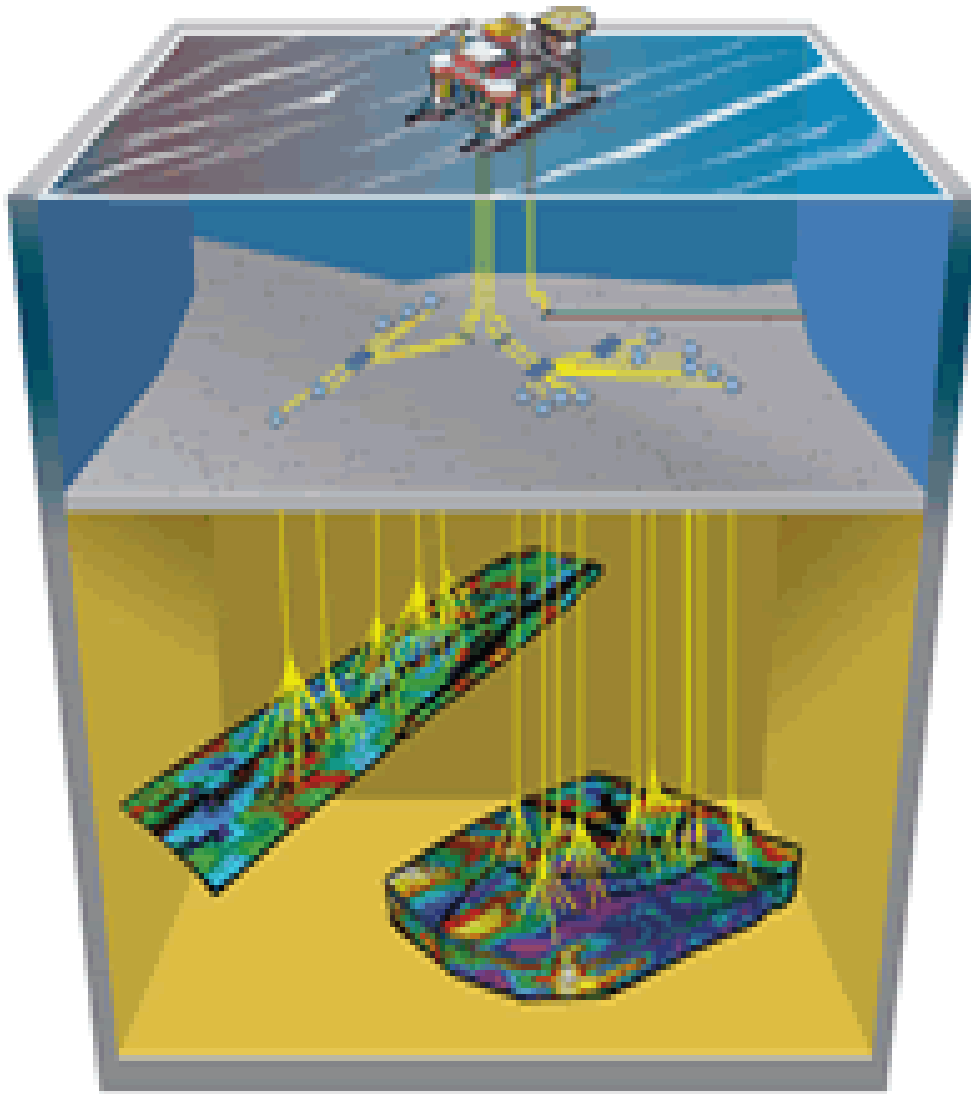
The Professional Petroleum Data Management (PPDM) Association



Jess B. Kozman
Data Management Practitioner
Singapore



Activity Domains



Surface: Reduce Risk

- Facilities
- Engineering
- Production
- QSHE
- Finance
- Legal
- Compliance
- Operations
- **Drilling**
- Reserves
- Economics

SubSurface: Increase Revenue

- Geology
- Geophysics
- Reservoir Engineering
- Completions
- Testing
- Logging
- Models
- Simulation

Setting the Scene

- Acceptable non-productive time offshore between **4.9% and 5.8%**, depending on age of asset.
- Actual non-productive time between **7.9% and 21.3%**
 - Athens Group, 2012

Typical Hourly Cost of Downtime by Industry (in US Dollars)

Brokerage Service	6.48 million
Energy	2.8 million
Telecom	2.0 million
Manufacturing	1.6 million
Retail	1.1 million
Health Care	636,000
Media	90,000

Sources: Network Computing, the Meta Group and Contingency Planning Research.

- 50% of oil and gas companies will have advanced predictive analytics and asset integrity capabilities by 2016
 - IDC Energy Insights Webinar

Drilling Data: The Prize



25% in operating cost savings
8% higher production rates
2 - 4 % lower project costs
6% improved resource recovery

Enhanced recovery: 125 billion BOE

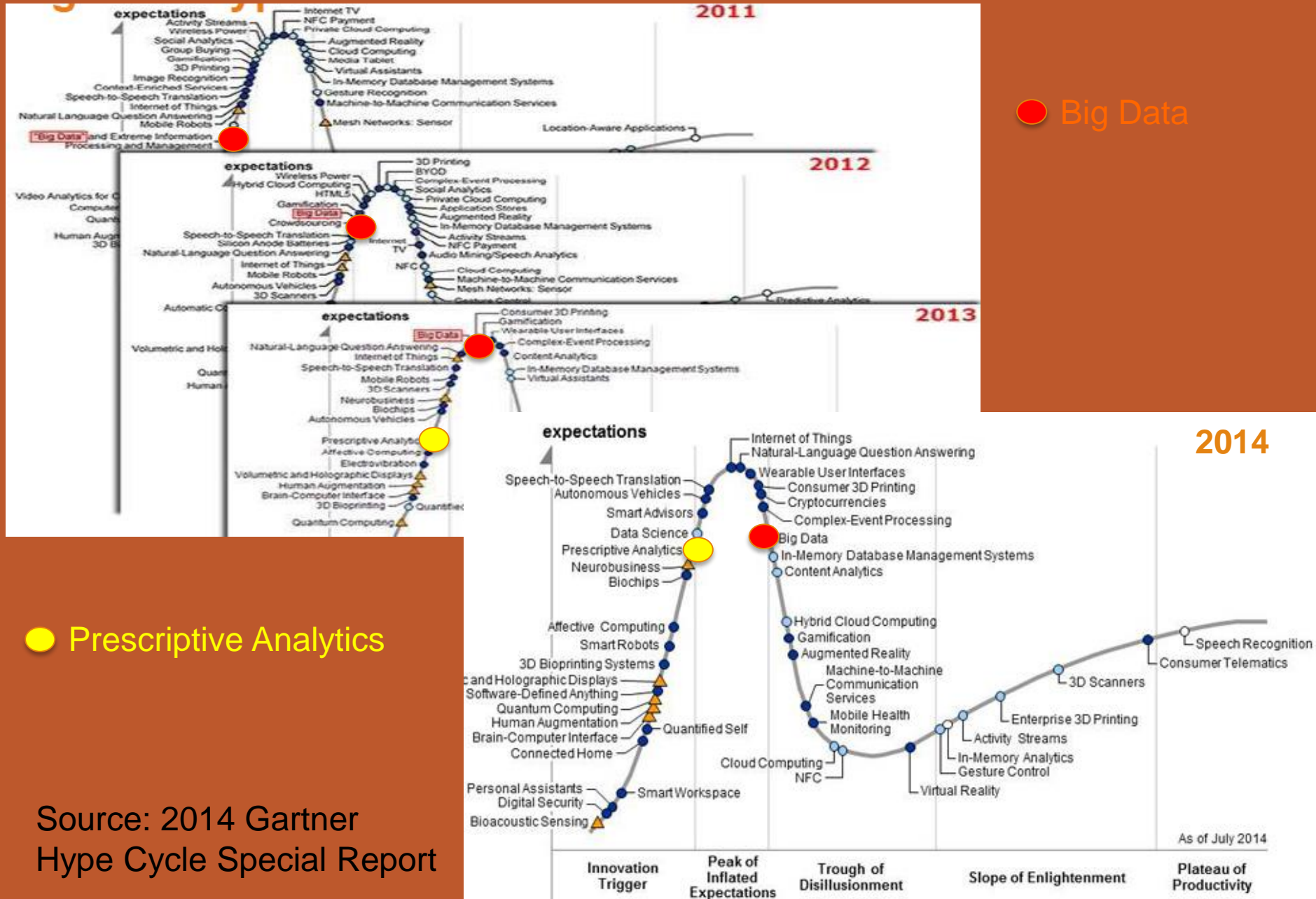
Lower operating costs: \$4-8 billion/year

Increased production rates: increase utilization 2-6%

Lower facilities cost: 5-10% (3-5 years)

Decreased drilling costs: 5-15%

Big Data from Drilling?



Data

0.8 – 0.9

0.75 – 0.8

0.6 – 0.9

30 – 75

2.69

1.53 – 1.6

1051
207800
2
55103
4334
9036

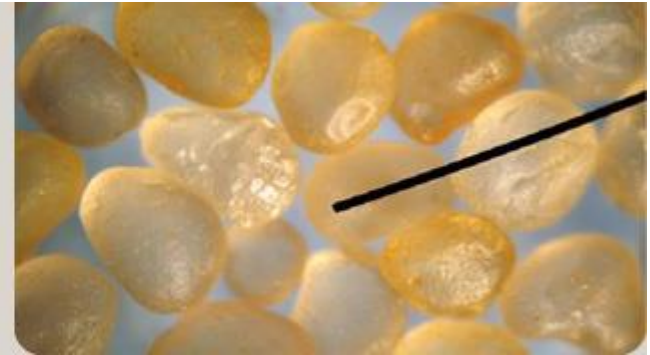
Information

Krumbein Roundness	0.8 – 0.9
Krumbein Sphericity	0.75 – 0.8
Acid Solubility (%)	0.6 – 0.9
Turbidity (FTU/NTU)	30 – 75
Specific Gravity (g/cm ³)	2.69
Bulk Density (g/cm ³)	1.53 – 1.6

FID 1051
SNDGRVX020 2,078.00
PLANT NUMBER 2
FIPS 55103
LATITUDE 43.34
LONGITUDE -90.36

Knowledge

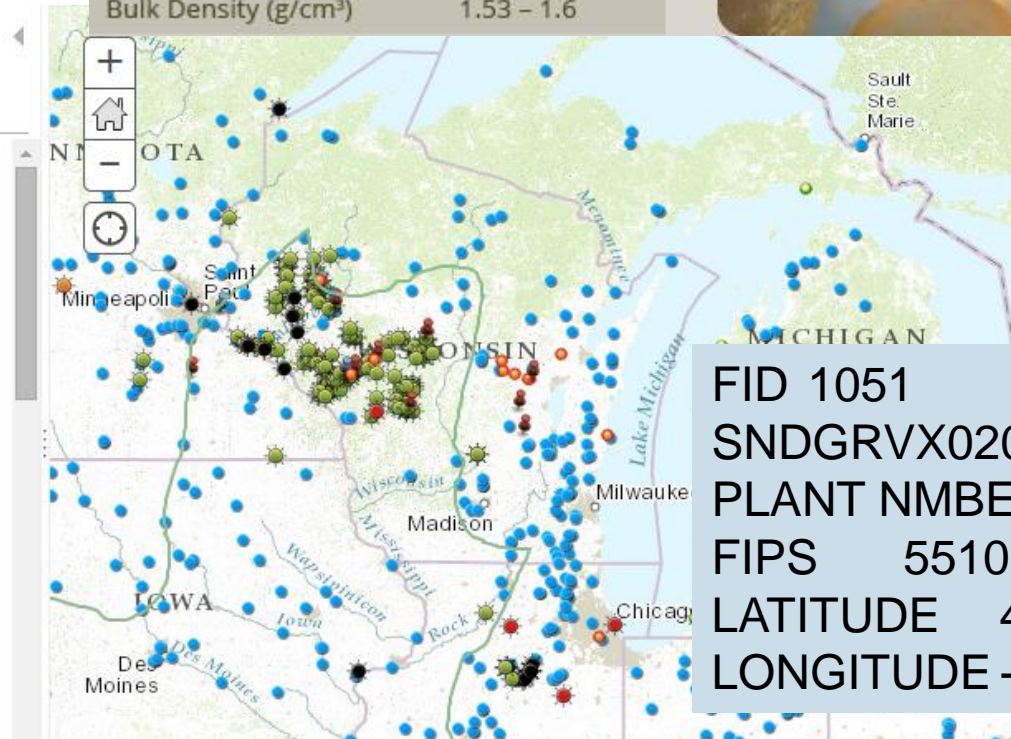
TYPICAL PROPERTIES	ISO 13503 – 2
Krumbein Roundness	0.8 – 0.9
Krumbein Sphericity	0.75 – 0.8
Acid Solubility (%)	0.6 – 0.9
Turbidity (FTU/NTU)	30 – 75
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Bulk Density (g/cm ³)	1.53 – 1.6



[About](#) [Content](#) [Legend](#)

Legend

- Michigan Silica Sand Mines
- Last Glacial Extent (18 ka BP)
- US and Canada Silica Sand Resin Coating Facilities
- Unimin Silica Sand and Related Mines
- All Preferred Sands Facilities

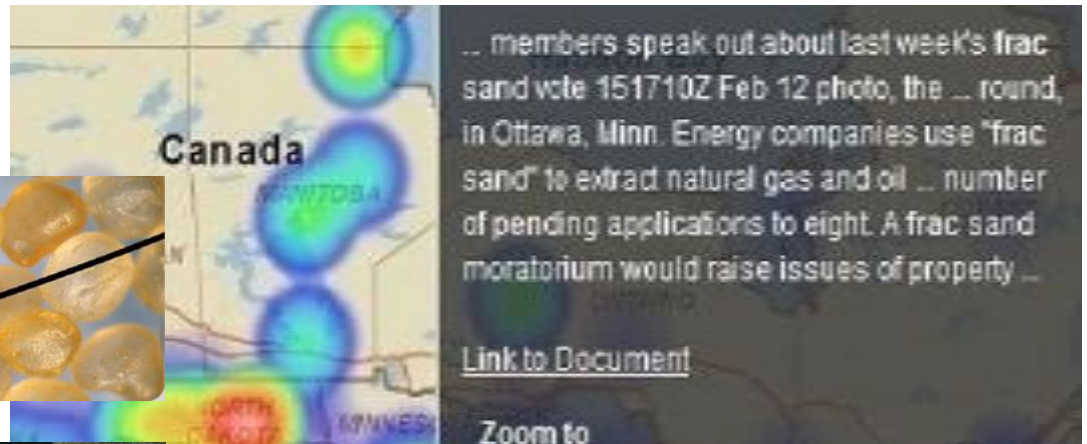
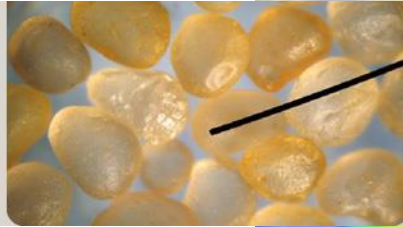


FID 1051
SNDGRVX020 2,078.00
PLANT NMBER 2
FIPS 55103
LATITUDE 43.34
LONGITUDE -90.36

Intelligence

TYPICAL PROPERTIES ISO 13603 - 2

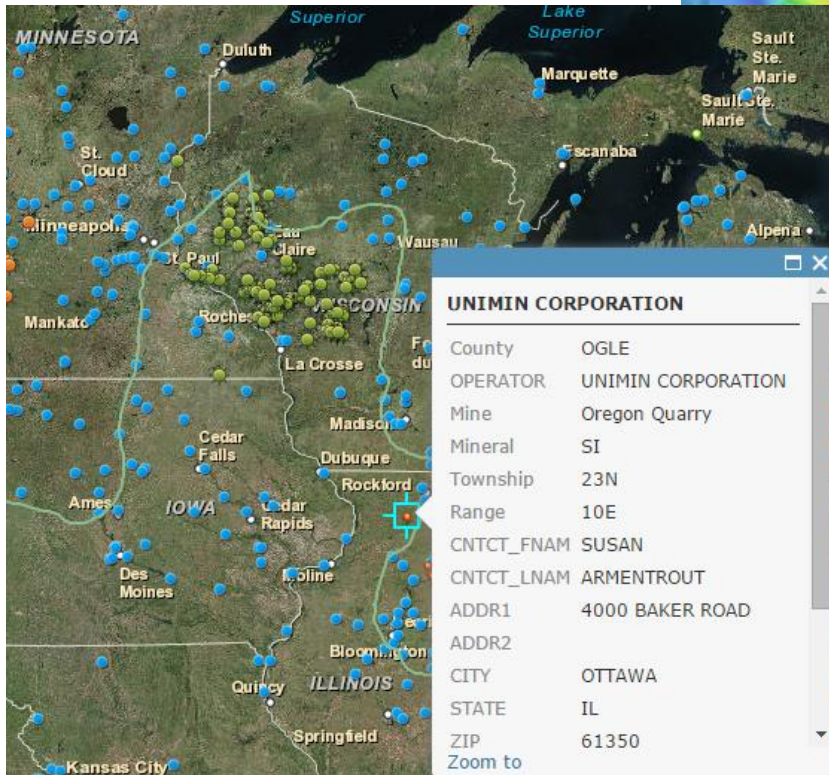
Krumbein Roundness	0.8 - 0.9
Krumbein Sphericity	0.75 - 0.8
Acid Solubility (%)	0.6 - 0.9
Turbidity (FTU/NTU)	30 - 75
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... members speak out about last week's frac sand vote 151710Z Feb 12 photo, the ... round, in Ottawa, Minn. Energy companies use "frac sand" to extract natural gas and oil ... number of pending applications to eight. A frac sand moratorium would raise issues of property ...

[Link to Document](#)

Zoom to



UNIMIN CORPORATION

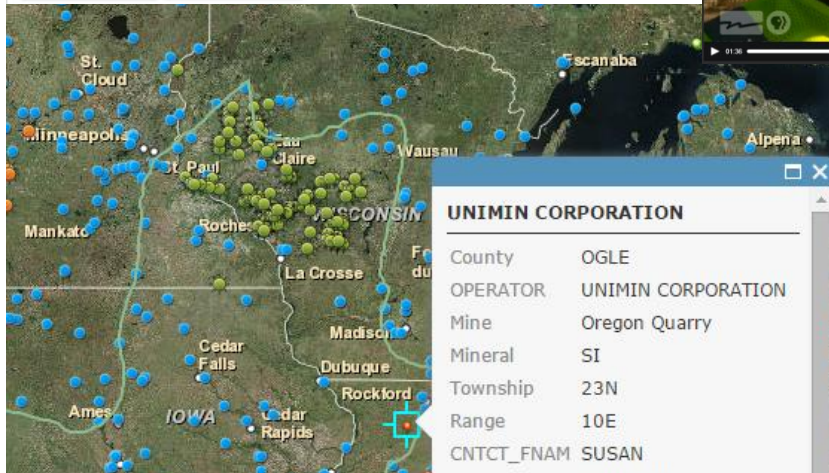
County	OGLE
OPERATOR	UNIMIN CORPORATION
Mine	Oregon Quarry
Mineral	SI
Township	23N
Range	10E
CNTCT_FNAM	SUSAN
CNTCT_LNAM	ARMENTROUT
ADDR1	4000 BAKER ROAD
ADDR2	
CITY	OTTAWA
STATE	IL
ZIP	61350
Zoom to	

FID 1051
SNDGRVX020 2,078.00
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FIPS 55103
LATITUDE 43.34
LONGITUDE -90.36

Analytics

Three more companies want sand mines in Chippewa County

Recommend 0 Tweet 1 +1 0 Pin it Share 10



TYPICAL PROPERTIES ISO 13503 - 2

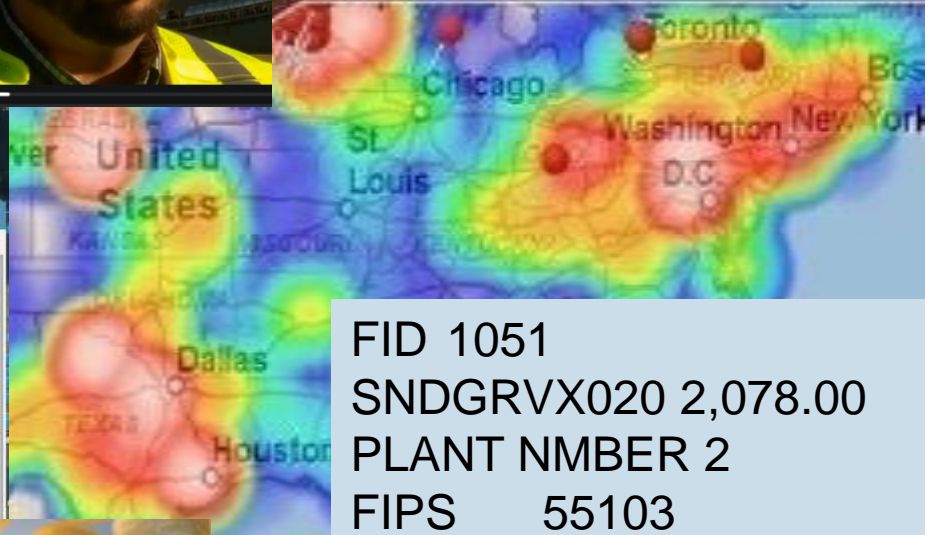
Krumbein Roundness	0.8 - 0.9
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... members speak out about last week's frac sand vote 1517102 Feb 12 photo, the ... round, in Ottawa, Minn. Energy companies use "frac sand" to extract natural gas and oil ... number of pending applications to eight. A frac sand moratorium would raise issues of property ...

[Link to Document](#)

Zoom to

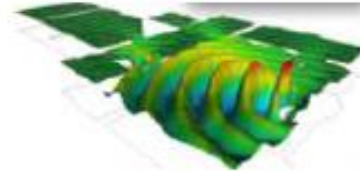


FID 1051
 SNDGRVX020 2,078.00
 PLANT NMBER 2
 FIPS 55103
 LATITUDE 43.34
 LONGITUDE -90.36

Oil & Gas Drilling Data: 4 P's

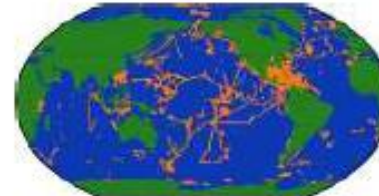
Propagation - distribution and duplication by iterative workflows in disparate disciplines

Variety x Volume



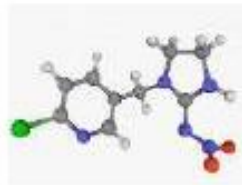
Proliferation - rapid multiplication in specialized tools with contradictory interpretations

Velocity x Volume



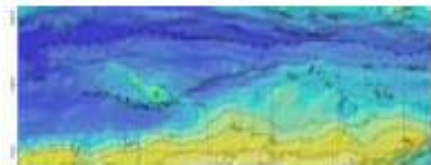
Pervasiveness - expansion to fill available storage through multiple working versions, scenarios and probabilistic realizations

Variety x Velocity

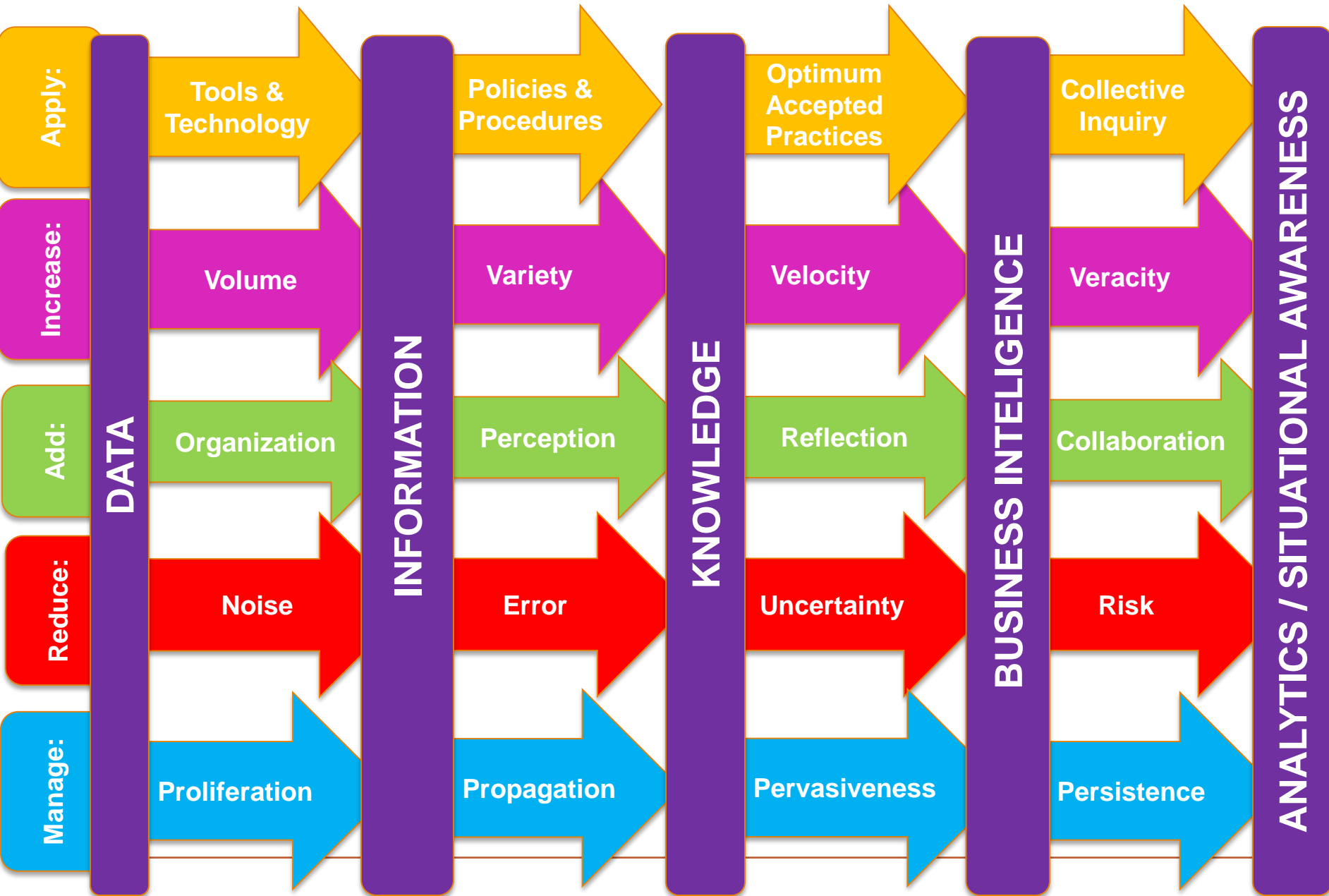


Persistence – value over decadal and generational life spans

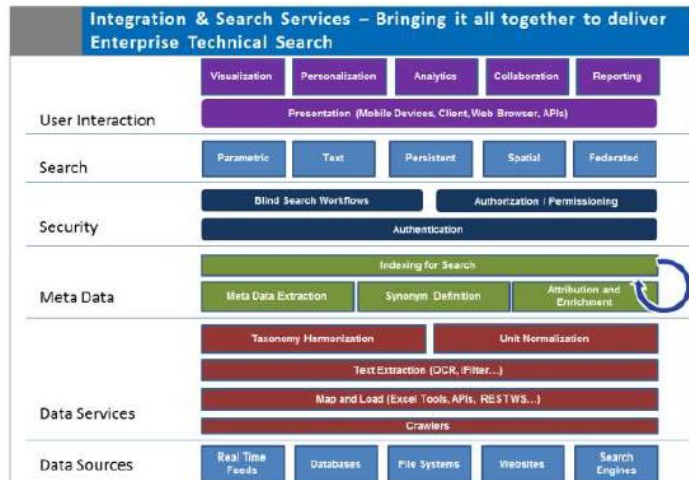
Variety x Velocity x Volume



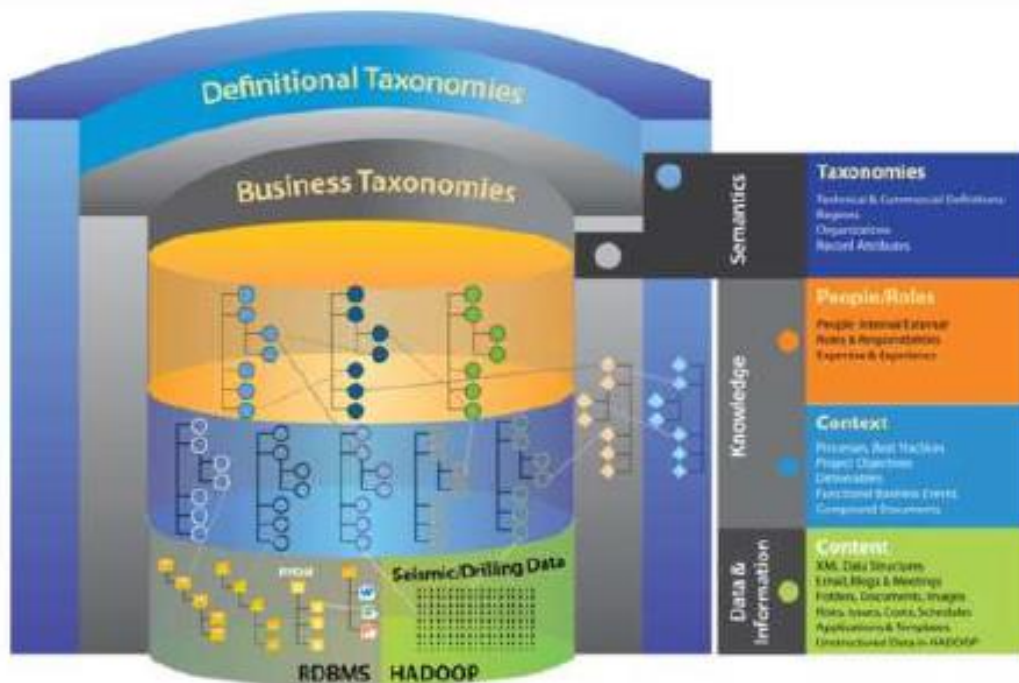
Maturity of Data Management in Oil & Gas



Managing Proliferation

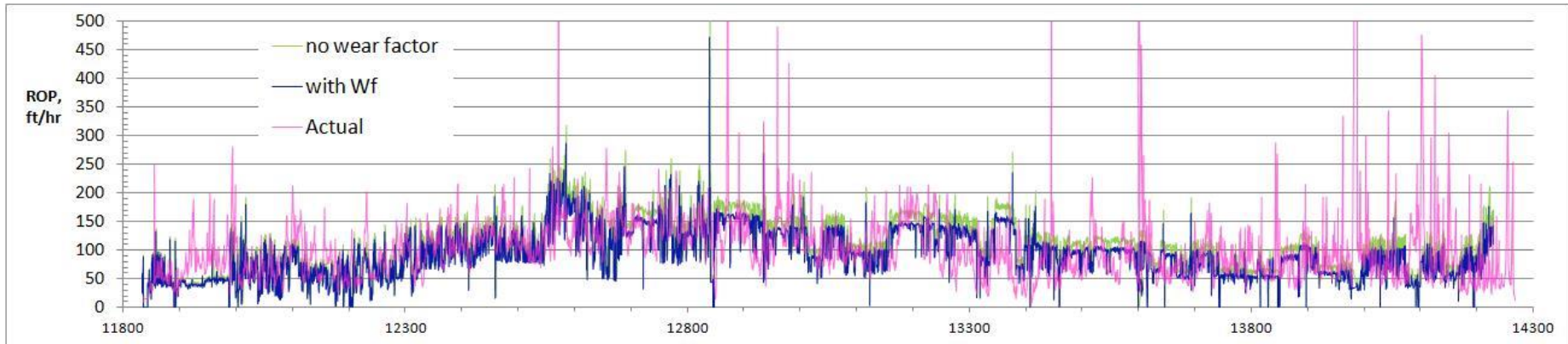
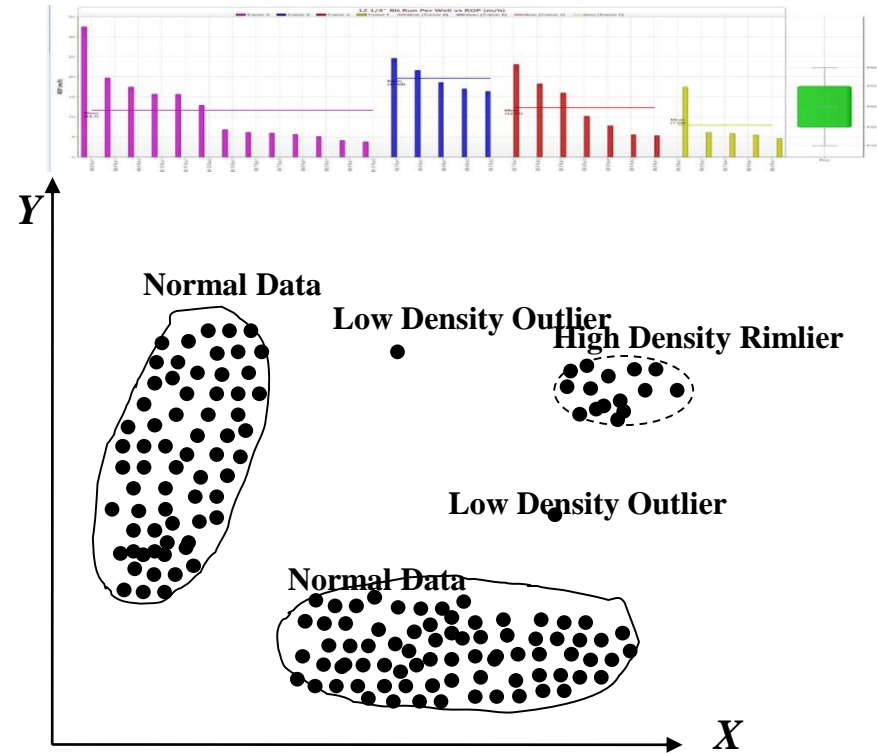
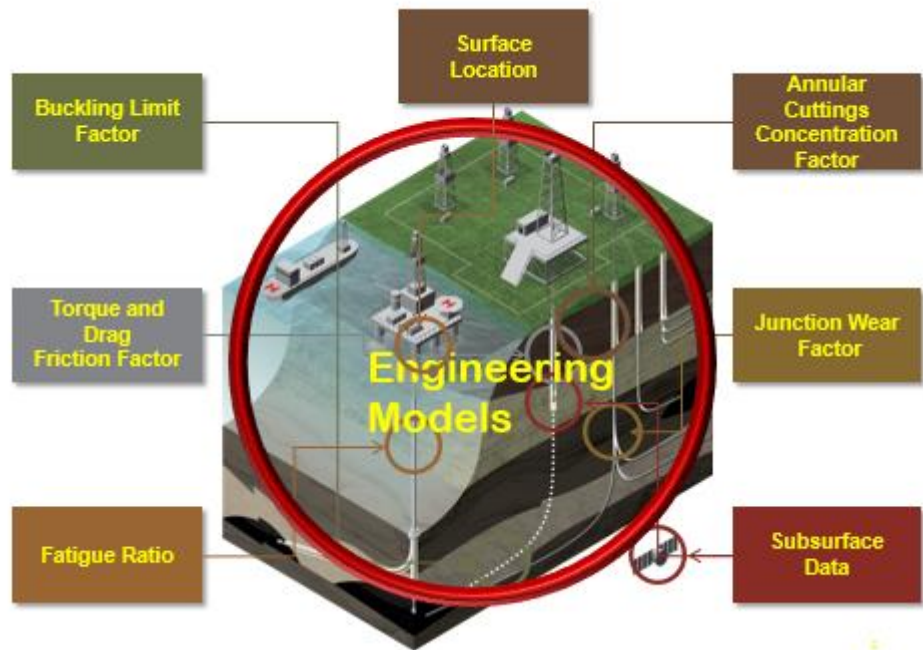


Unified Data Set

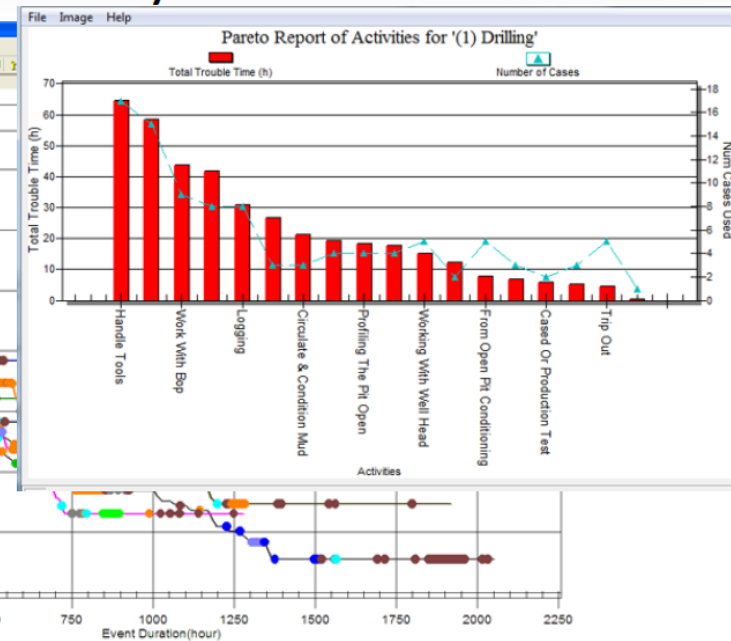
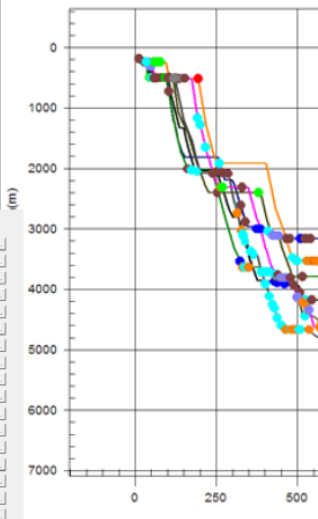
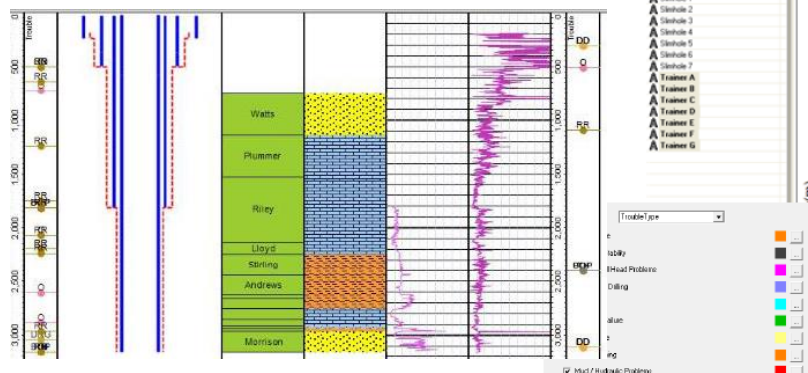
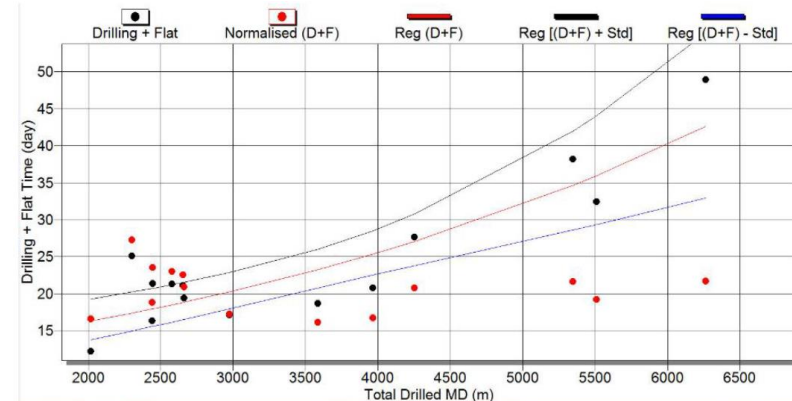
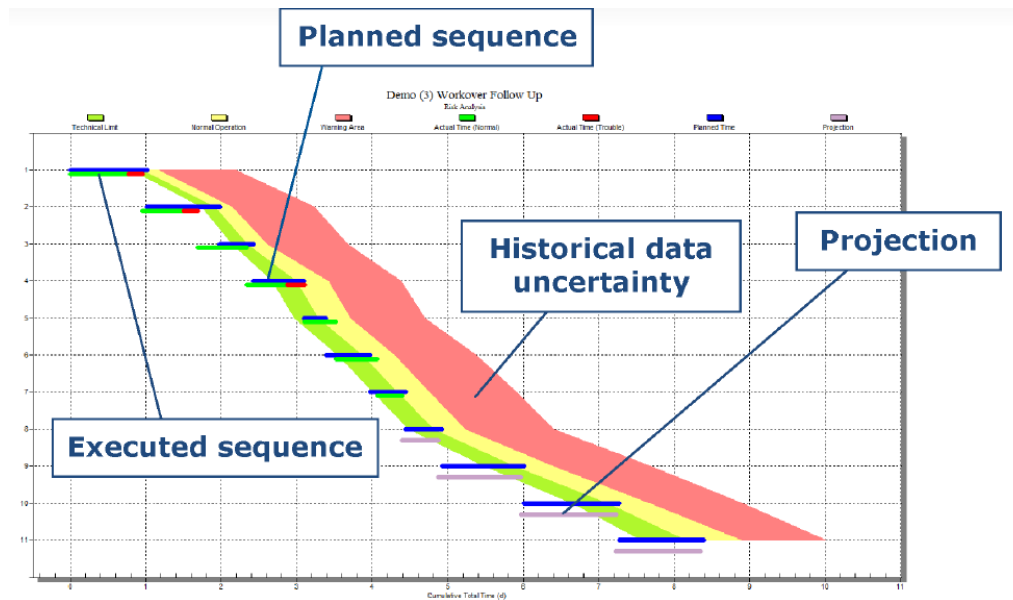


- Lithology Analysis
- Mechanical Specific Energy
- Stick/ Slip Scenario
- Mud Gain/ Loss in a Well
- Bit Efficiency
- Hydrocarbon Shows
- More Patterns....

Managing Propagation



Managing Pervasiveness



By applying this tool, significant cost savings to the tune of CAD\$7.3 mln have been achieved as at the time of preparing this paper.

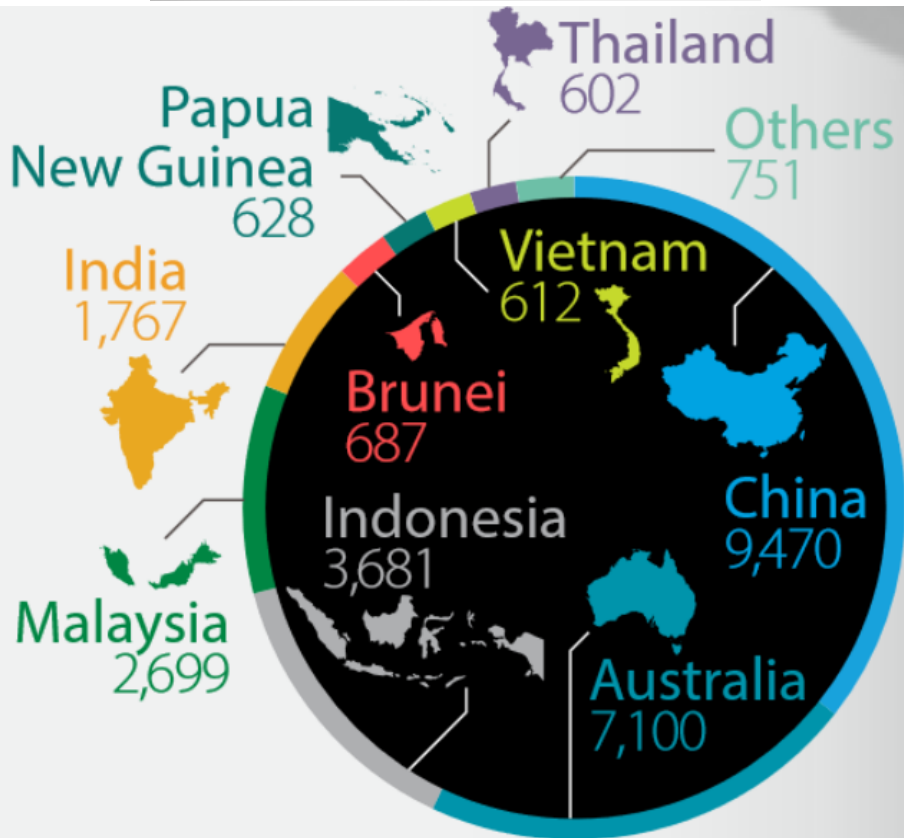


Refer to: Legacy Systems: “Transitioning From Legacy Systems To Future-Proofed IT Platforms”
Awad El Sidiq, Senior Database Administrator, ADNOC Distribution

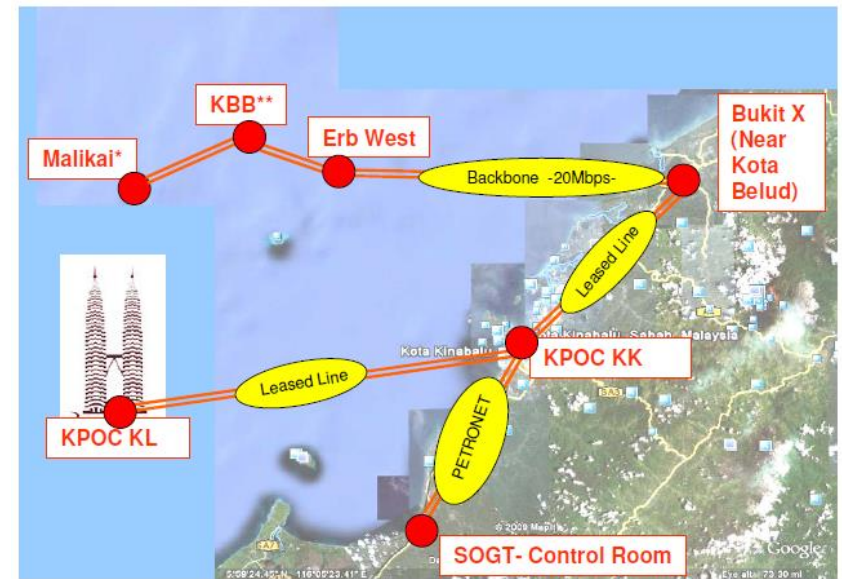
Prioritizing in a Downturn

US \$28 billion

of upstream investment deferred



US\$M estimated decrease in Asia-Pacific upstream capital expenditure 2015-2016



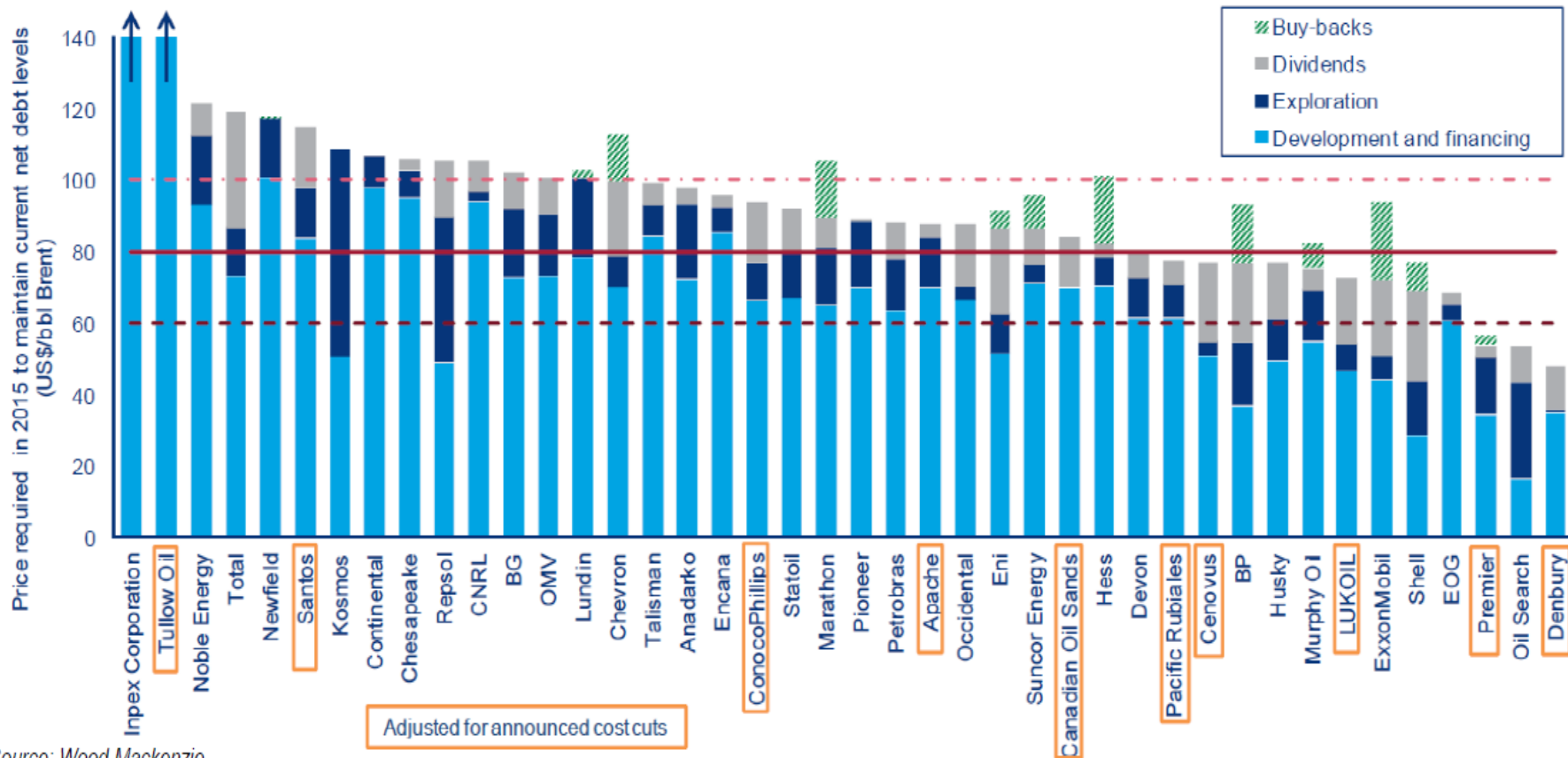
32% Reduction in POB costs for reactive maintenance with integrated drilling operations centers.

Source:

https://www.posccaesar.org/.../20101021_Ahmad_Zailan_Zakaria.pdf

Drilling Data in a Downturn

Brent price required to maintain current debt levels in 2015



Source: Wood Mackenzie

Case Study – North Sea

Statoil:

3- year project with risk management

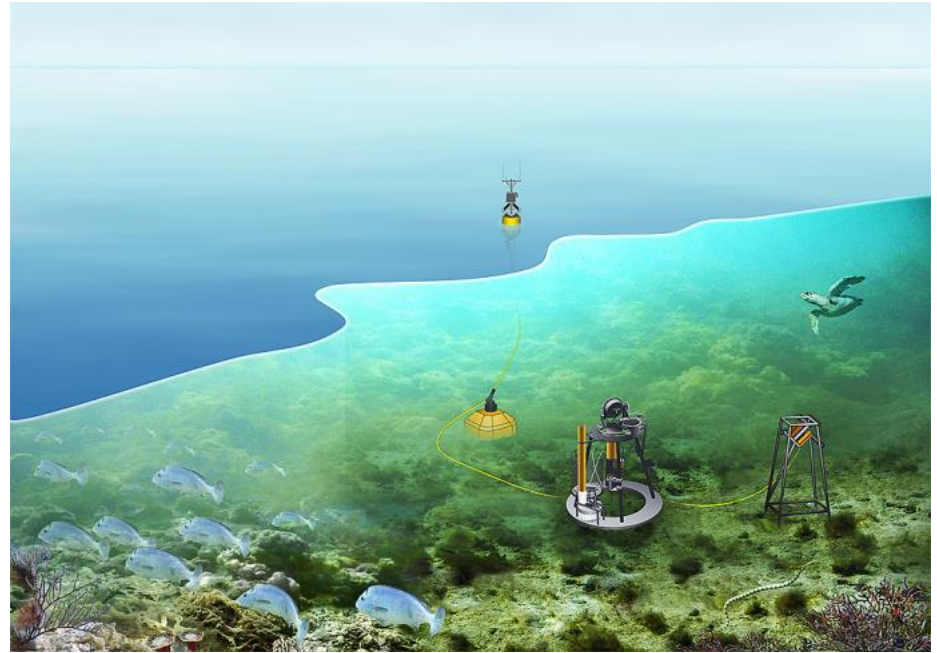
Minimise the environmental impact of drilling and exploration.

Real-time physical, biological and chemical data

Sensors and cameras installed around offshore drilling facilities

Predict, detect and respond to operational issues causing environmental problems.

Contribute to winning consent from regulatory authorities for proposed new drilling operations.



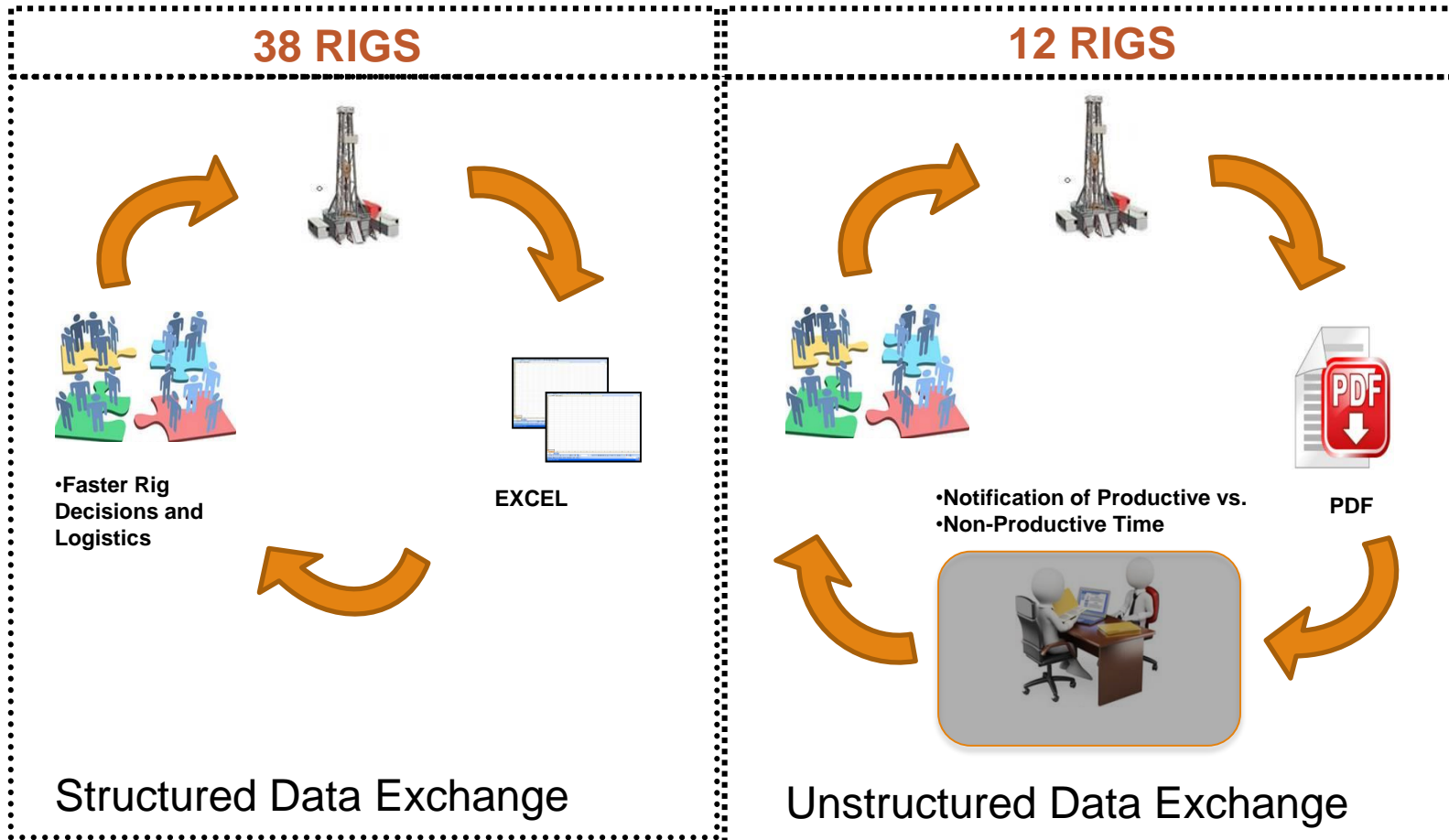
“Those oil companies that are the first to take these kinds of measure into operations will be those that get the best acreage, for instance, in the **Arctic waters.**”

- Vidar Hepsø, principal researcher and project manager

Case Study – South America



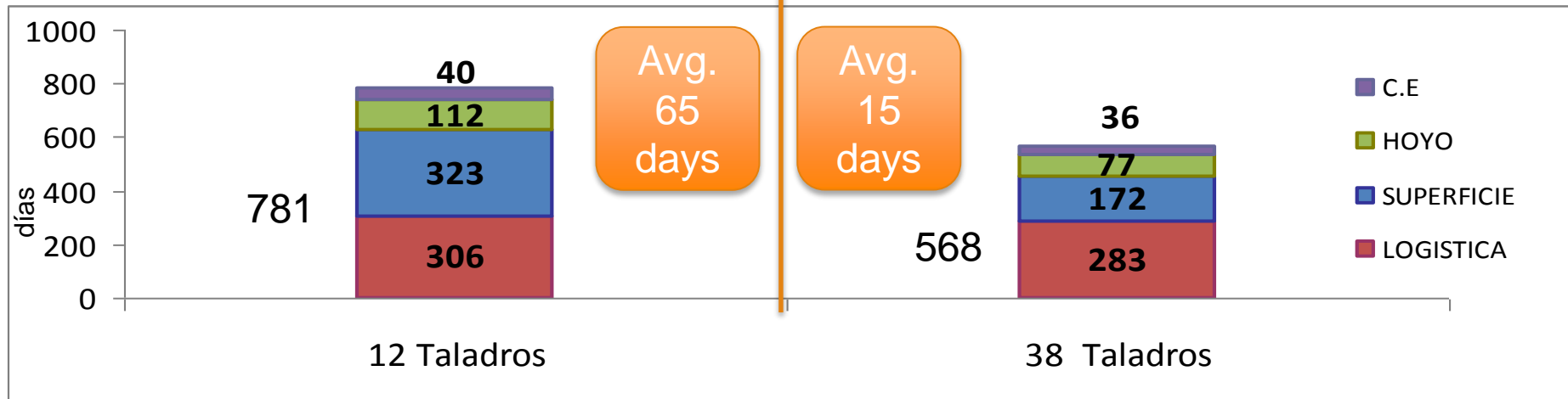
One District
50 Land Rigs
6 months performance



Case Study – South America

Unstructured Data Exchange

Structured Data Exchange



Non-Productive Time Categories

Logística

Materials Request
Transport
Personnel
Chemical Treatment
Mobilization
Hydraulics
Cementing

Surface

Equipment Failure
Rigging Up
Power
Circulación
Rotación
Monitoring
Security

Well

Lost Circulation
Stuck Pipe / Fishing
Completion
Deviation
Directional
Equipment Failure
Circulation

External

Cash Flow
Environment
Manpower

Case Study – South America

Quick Win Solution ROI

Return on Investment



ROI
(Return on Investment
for converting 12 rigs to
structured data
exchange)



Cost per Hour

(National Component)

USD \$780

(External Component)

USD \$840

NPT	
(Días)	MM\$
781	16
180	4

USD \$23

Case Study – South America

Immediate Solution Proposal

Six Month Data Management Plan

1. Investment in Personnel, Equipment and Software

2. Follow up with Operations Personnel

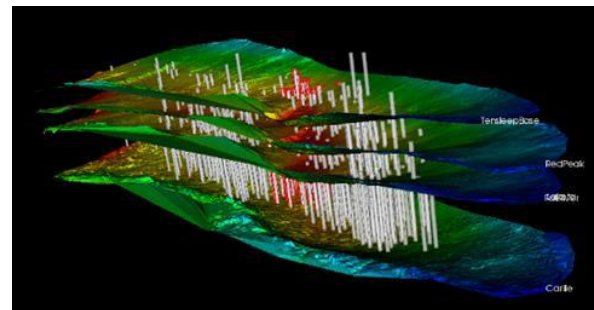
3. Communication Plan



Elevator Speech: Those rigs and personnel can be used on projects with lower risk and higher drilling success rates.

What to Watch in Drilling Data:

1) Context from unstructured operations data



2) Connection with large third party datasets

3) Proactive management based on real-time trends



4) Insight from compliance checks and audits by regulators

5) Quantitative competitive intelligence

